



## KnowledgeForce Consulting LLC

WBE-Certified Business

Ginine M. Capozzi (CEO/Owner)

[Ginine@knowledgeforceconsulting.com](mailto:Ginine@knowledgeforceconsulting.com)

[www.knowledgeforceconsulting.com](http://www.knowledgeforceconsulting.com)

716-830-8488 (direct) | 844-453-6723 (alternate)

**File ID#: 58342 Expiration Date: March 21, 2021**

### Capability Statement

#### NAICS

**541611** – Business Management Consulting Services  
**541612** – Organizational Development Consulting Services  
**611430** – Professional and Management Development Training

#### NIGP

**91838** – Education and Training Consulting  
**92435** – In-Service Training (For Employees)

### Core Competencies & Service Offerings

KnowledgeForce Consulting LLC, is NYS and County of Erie WBE Certified full-service talent development firm specializing in training content development and delivery, talent assessments, coaching, and learning solution design. We have extensive experience in the following functional areas and industries:

#### Functional Area

- Customer Service
- Change Management
- Process/Operations
- Product Launch
- Sales
- Software/Systems
- Team Building
- Technical Support

#### Industries

- Aerospace/Defense
- Manufacturing
- Healthcare
- Pharmaceuticals/ Medical Equipment
- Professional services
- Telecommunications
- Training Development

#### Products and Services

- Instructional design
- Workshop development
- Facilitation/Training delivery
- eLearning development
- Curriculum design
- Leadership training
- Coaching
- Webinar development/delivery
- Competency mapping
- Assessments (Hogan, HBDI)
- Teambuilding
- Organizational Development

### Past Performance: KnowledgeForce Consulting LLC clients and projects include:

NYS-GOER	Contract Award - 5yr.	\$10,000 – \$300,000
NYS-CFS	Staff Development Coordinators Workshops	Less than \$5,000
City of Buffalo	New Hire Onboarding	Less than \$5,000
Accelerated Leadership Group	Leadership training development	\$50,000 – \$80,000
U&S Services	Webinar development/delivery	\$30,000
Ivoclar Vivadent	Workshop development/delivery	\$15,000
Moog, Inc.	Workshop development/delivery	\$50,000 - \$95,000
Jubi, Inc.	Gamification programs, platform training	\$7,500 – \$35,000

### Differentiators

KnowledgeForce Consulting LLC is unique because of the broad-range of services available within one company. We address professional development needs starting with initial gap identification and analysis, through program design, delivery, and evaluation. We use customized solutions, blended and micro-learning, along with industry best practices and a variety of adult theory models to develop people and deliver results.

### Additional Information

Certified Whole Brain® Thinking Practitioner

Certified Hogan Assessment Systems Coach

**Payment:** Check, Electronic-Funds Transfer